		Case 4:08-cv-01376-CW	Document 202	Filed 08/20/2008	Page 1 of 7
FENWICK & WEST LLP ATTORNEYS AT LAW MOUNTAIN VIEW	1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25	LAURENCE F. PULGRAM lpulgram@fenwick.com LIWEN A. MAH (CSB No. lmah@fenwick.com FENWICK & WEST LLP 555 California Street, 12th F San Francisco, CA 94104 Telephone: (415) 875-2300 Facsimile: (415) 281-1350 PATRICK E. PREMO (CSB ppremo@fenwick.com HENRY Z. CARBAJAL III hcarbajal@fenwick.com DENNIS M. FAIGAL (CSB dfaigal@fenwick.com FENWICK & WEST LLP Silicon Valley Center 801 California Street Mountain View, CA 94041 Telephone: (650) 988-8500 Facsimile: (650) 938-5200 Attorneys for Plaintiff SUCCESSFACTORS, INC.	(CSB No. 115163) 239033) Floor (CSB No. 184915) (CSB No. 237951) (CSB No. 252829) UNITED STATES (OAKLAND (OAKL	DISTRICT COURT CT OF CALIFORN DIVISION Case No. C-08-1376 REPLY DECLARATIO CARBAJAL III IN SU SUCCESSFACTORS, COMPEL PRODUCTI FURTHER INTERROO PROPER PRIVILEGE Date: September 3 Time: 10:00 a.m. Judge: Hon. Bernar Place: Courtroom	IA OCW (BZ) ON OF HENRY Z. PPORT OF PLAINTIFF INC.'S MOTION TO ON OF DOCUMENTS, GATORY ANSWERS AND LOGS 3, 2008 rd Zimmerman G, 15th Floor
	25			Date of Filing:	July 30, 2008
	26			Trial Date:	May 11, 2009
	27				
	28	REPLY DECL. OF CARBAJAL III ISO	O PL.'s MTC		CASE No. C-08-1376 CW (BZ)

PROD. OF DOCS., FURTHER ROG. ANSWERS AND

PROPER PRIVILEGE LOGS

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FENWICK & WEST LLP

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I, Henry Z. Carbajal III, declare as follows:

- 1. I am an attorney with the law firm of Fenwick & West LLP, counsel to Plaintiff SuccessFactors, Inc. ("SuccessFactors") and I make this declaration in support of Plaintiff SuccessFactors, Inc.'s Reply Memorandum in Support of its Motion to Compel Production of Documents, Further Interrogatory Answers and Proper Privilege Logs. I make the following statements based upon my personal knowledge, and, if called upon to testify, would testify competently to them.
- 2. Discovery proceedings in the present case have been contentious. Although counsel for SuccessFactors repeatedly sought Softscape's informal cooperation to produce documents in response to SuccessFactors' document requests, first issued in March 2008, discussions in this regard with Softscape often deteriorated into a cycle of Softscape's counsel agreeing to produce responsive documents by a date certain only to fail to produce documents by the agreed date. These missed deadlines include Softscape's prior commitments to produce responsive documents on May 15 and May 16, June 17, and July 3, 2008.
- 3. Softscape's failure to timely produce documents was raised during the July 3, 2008 discovery conference. In its July 7, 2008 Third Discovery Order, stemming from proceedings at the discovery conference, the Court stated that "[a]ll document production must be completed by August 1, 2008, except production of documents designated by the plaintiff as tier 1 for the six specified individuals, which must be completed by July 15, 2008."
- 4. Beginning on July 15, 2008 and continuing through August 15, 2008, Softscape issued very small document productions, with most of the documents not produced in their native format. On July 28, 2008, SuccessFactors moved the Court to extend its August 1, 2008 production deadline. (Dkt. No. 171.) On July 30, 2008, the Court denied Softscape's motion to extend the August 1 production deadline. (Dkt. No. 173.) Despite the Court's Order, Softscape nevertheless persisted in continuing to produce documents through August 15, 2008. Softscape never moved the Court to extend its July 15 production deadline for its "tier 1" custodians, even though it appears Softscape did not comply with this deadline either.

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- 5. After August 1, SuccessFactors' counsel requested that Softscape indicate when its Court-ordered productions would be complete, since SuccessFactors continued to receive production CDs from Softscape after August 1. Softscape did not confirm its July 15 and August 1 productions were complete until August 18, 2008.
- 6. At the July 10, 2008 meet and confer session I attended, SuccessFactors raised Softscape's response to Document Request No. 2 regarding database information on potential or intended recipients of the Presentation, sales and marketing efforts directed at Presentation recipients, internal communications regarding Presentation recipients, and communications about the Presentation. Softscape's counsel refused to produce much of the information requested by SuccessFactors. Softscape did commit to producing a cross reference list of "hits" between the John Anonymous e-mail list and its primary customer database. As of the date of this declaration, to my knowledge SuccessFactors has still not received this list. The John Anonymous e-mail list has apparent e-mail addresses for private individuals, individuals that are representatives of various business entities and departmental e-mail addresses of various business entities. My colleague, Laurence Pulgram, asked whether the cross-reference list would include identification of both individuals and companies appearing in both the e-mail list and Softscape's customer database. Softscape's counsel's answer was not clear as to whether it would fully search for commonly listed individuals. It now appears from Softscape's brief opposing the instant motion that Softscape has committed to searching for both common individuals and business entities.
- 7. I understand on page 6, lines 11-22 of Softscape's opposition, Softscape has agreed to provide various categories of documents to SuccessFactors pursuant to Document Requests Nos. 2, 13, 22-25 and 32. I was in attendance at both the July 10 and July 17, 2008 meet and confer sessions between the parties, and do not recall any of the alleged agreements being posed to SuccessFactors in the form now listed by Softscape, with the exception of the production of the aforementioned cross reference list of "hits." Specifically, on page 6, lines 14-18 of Softscape's opposition, Softscape agrees to produce the following:

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Communications between January 1, 2008 and the present between Softscape and the seventeen prospective customers that Plaintiff alleges Softscape interfered with, relating to: (a) the Presentation; (b) wins, losses, reasons for wins or losses with respect to any of the seventeen prospects; and/or (c) Plaintiff

Communications between January 1, 2008 and the present between Softscape and any of the individual or corporate Gmail recipients, or Softscape and any other recipient of the Presentation or Softscape's e-mail transmitting the press release confirming the truth of the Presentation, relating to: (a) the Presentation; (b) wins, losses and reasons for such wins or losses with respect to the recipients; and/or (c) Plaintiff.

Softscape's commitment to produce information relating to "wins, losses, reasons for [such] wins or losses" was not previously the part of any meet and confer session between the parties. On page 6, lines 20-22, of the opposition brief, Softscape agrees to produce the following:

Documents and communications that relate to customer campaigns that (a) focused on Plaintiffs' alleged lost or poached customers; and (b) marketing campaigns that were commenced by Softscape after January 1, 2008.

This agreement cited by Softscape also was not previously part of any meet and confer session between the parties.

- 8. On May 16, 2008, my firm issued on behalf of SuccessFactors a subpoena to the Puerto Rican company New Millenium Shoe ("NMS") and forwarded the subpoena to counsel for Softscape requesting that they accept service of the subpoena. Counsel for Softscape did not receive authorization to accept the subpoena on behalf of NMS. The subpoena had to be personally served on Dave Watkins, an officer of NMS, on May 23, 2008. NMS lodged objections to all of SuccessFactors' document requests on or about May 27, 2008. Since May 27, 2008, NMS has not produced any documents and has not provided any further response indicating whether it would comply with the outstanding subpoena. Due to NMS' lack of compliance, SuccessFactors was forced to move to enforce the subpoena in the United States District Court for the District of Puerto Rico on August 11, 2008. Just days before its opposition brief was due, counsel for New Millenium Shoe petitioned the district court of Puerto Rico for an extension of time until September 4, 2008 to oppose the discovery motion. Attached as Exhibit 8 is a true and correct copy of the request submitted by NMS' counsel dated August 20, 2008 (Dkt. No. 3.)
- 9. My firm issued another subpoena on behalf of SuccessFactors to Dave Watkins' sister-in-law, Ely Valls, who purportedly was an employee of NMS. On August 5, 2008,

Ms. Valls's attorney produced approximately 14 documents in response to the subpoena originally served on or about April 28, 2008.

- 10. The parties agreed during the July 10, 2008 meet and confer session that Softscape would log alleged privileged and work product communications with in-house counsel regarding its investigation concerning John Anonymous through March 27, 2008. Softscape also agreed to log communications between outside counsel and a purported member of the press, to the extent Softscape alleged any of the communications were work product. In return, SuccessFactors agreed to log privileged and work product communications regarding its pre-litigation investigation through March 27, 2008. SuccessFactors is not seeking to recant the parties' agreement and intends to uphold its end of the parties' agreement. With respect to SuccessFactors' request that Softscape log certain alleged privileged or work product press release related documents, SuccessFactors raised a colorable issue of privilege waiver for such documents that pertain to Softscape's investigation regarding the Presentation or its distribution. This issue cannot readily be raised before the Court unless the documents at issue are identified on a log.
- Ratinoff recount an alleged incident of "ex parte" contact with a Softscape employee, Larry Kurzner, and attempted service of a subpoena at his home. I am informed that SuccessFactors' counsel contacted Larry Kurzner by telephone, as publicly available information listed Mr. Kurzner as the employee of another company. I am further informed that the first question posed to Mr. Kurzner was whether he was a Softscape employee. When Mr. Kurzner confirmed this, the conversation was immediately terminated. Thereafter, SuccessFactors sought to obtain relevant documents from Mr. Kurzner from both before and after his employment at Softscape. To compel production of documents in Mr. Kurzner's personal possession, SuccessFactors issued a subpoena. It gave notice via e-mail and facsimile to Softscape of the subpoena on the day efforts began to serve the subpoena, and requested that Softscape accept service on Mr. Kurzner's behalf, with the expectation that SuccessFactors would discontinue efforts to personally serve the subpoena if Softscape's counsel would accept service. Softscape's counsel declined to answer whether he would accept service. Thus, SuccessFactors continued efforts to serve the subpoena on

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Mr. Kurzner personally. Once Softscape finally confirmed it would accept service of the subpoena
two days after the subpoena's issuance, SuccessFactors ceased efforts to serve Mr. Kurzner
personally. Thus, SuccessFactors acted properly with respect to Mr. Kurzner and commits to
acting properly and ethically should the Court compel Softscape to produce unredacted employee
phone records.

- 12. In a letter to me dated July 15, 2008, and at the July 17, 2008 meet and confer session I attended, Softscape's counsel demanded to know exactly how SuccessFactors planned to use unredacted phone record information. By letter dated July 16, 2008, (see Dkt. No. 187, Ex. J), and during the July 17, 2008 meet and confer session, myself and Laurence Pulgram, respectively, assured Softscape the information would not be used for any illegal, unethical or harassing purpose. However, we did not go into great detail about SuccessFactors' plans to utilize the information, as Softscape's request for full disclosure of these plans extended to attorneys' thought processes and mental impressions, and hence implicated work product. This is what I meant by the phrase "litigation strategy" in my July 16, 2008 letter to Softscape's counsel. SuccessFactors again confirms that it will not use the unredacted phone record information for any improper, illegal, unethical or harassing purpose.
- 13. Attached hereto as **Exhibit 1** is a true and correct copy of excerpts from the deposition transcript of David Watkins, dated May 29, 2008.
- 14. Attached hereto as **Exhibit 2** is a true and correct copy of Softscape production documents comprising phone records of Dave Watkins numbered SSHC0002.
- 15. Attached hereto as **Exhibit 3** is a true and correct copy of Softscape production documents comprising phone records numbered SSHC00240-246.
- 16. Attached hereto as **Exhibit 4** is a true and correct copy of Softscape production documents comprising phone records of Michael Brandt, Dave Watkins and Lillian Watkins numbered SSHC00908-916.
- 17. Attached hereto as **Exhibit 5** is a true and correct copy of a Softscape production document comprising an e-mail string between Softscape employees numbered SSP002804.

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- 18. Attached hereto as **Exhibit 6** is a true and correct copy of a document produced to SuccessFactors from non-party Larry Kurzner comprising an e-mail string numbered LKH001.
- 19. Attached hereto as **Exhibit 7** is a true and correct copy of a Softscape production document comprising an e-mail string numbered SSP00865.
- 20. Attached hereto as **Exhibit 8** is a true and correct copy of New Millenium Shoe's Notice of Appearance and Motion for an Extension of Time, dated August 20, 2008, filed in the miscellaneous action to enforce SuccessFactors' subpoena in the United States District Court for the District of Puerto Rico, Civil No. 08-00155 (FAB).

I declare under penalty of perjury under the laws of the State of California and the United States of America that the foregoing is true and correct. Executed this 20th day of August 2008 at Mountain View, California.

/s/ Henry Z. Carbajal III Henry Z. Carbajal III

EXHIBIT 1 TO DECLARATION OF HENRY Z. CARBAJAL III

UNITED STATES DISTRICT COURT NORTHERN DISTRICT OF CALIFORNIA OAKLAND DIVISION

-----X

SUCCESSFACTORS, INC., a Delaware corporation,

Plaintiff,

Case No.

vs.

CV 08 1376 CW (BZ)

SOFTSCAPE, INC., a Delaware corporation; DOES 1-10, inclusive, Defendants.

----x

VIDEOTAPED DEPOSITION OF DAVID V. WATKINS, a witness called by and on behalf of the Plaintiff, taken pursuant to Rule 30 of the Federal Rules of Civil Procedure, before James A. Scally, RMR, CRR, a Notary Public in and for the Commonwealth of Massachusetts, at the offices of Bromberg & Sunstein LLP, 125 Summer Street, Boston, Massachusetts, on Thursday, May 29, 2008, commencing at 9:16 a.m.

Q. All right. What -- is Exhibit 5's attached PowerPoint the most recent pre-litigation version that exists on the SRC site?

of my knowledge, that's what I can represent. Whether this was on the physical SRC site, the sales resource center, I don't know.

Q. Let's leave the SRC out of it. Is the PowerPoint attached as Exhibit 5 the most recent pre-litigation version of The Naked Truth document that exists in PowerPoint form on any Softscape media?

```
1
          Α.
               I don't know specifically.
2
                     MR. PULGRAM: Counsel, I'd like you
3
               to get the witness straight on that
 4
               information, given what's been represented
5
               to us. We'd also like to get immediate
6
               production of the post-litigation version
7
               and any other versions that exist on the
8
               site.
9
                     MR. DAVIDS: I'll certainly --
10
                     MR. PULGRAM: Let's look at -- I'm
11
               sorry. Go ahead.
12
                     MR. DAVIDS: Go ahead. Go.
13
      BY MR. PULGRAM:
14
15
16
17
      you know what that is?
18
          Α.
               That's the properties for a file.
19
          Q.
               And what does it describe the properties for this
20
      pdf of The Naked Truth as being?
21
               Well, if you represent that this particular
```

And does it show --

22

23

24

25

٥.

properties document that you created represents this file,

Truth (Compatibility Mode), " author D. Watkins.

then what it says is the title, "SuccessFactors - The Naked

```
1
               him.
 2
                      MR. PULGRAM: -- you and he can
 3
                review it. You may. Subject to the
 4
               provision that this will otherwise be
 5
                attorneys' eyes only.
 6
                      MR. DAVIDS: Agreed.
7
      BY MR. PULGRAM:
 8
 9
10
11
12
13
14
15
16
17
18
19
20
21
          Q.
               When did this happen?
22
               Are you talking about the specific time period of
          Α.
23
      2008?
24
          Q.
               Yes.
25
          Α.
               I believe it happened in the January/February/
```

```
1
      March time frame.
2
               Can you be more specific, please?
          O.
3
          Α.
               No, I can't.
4
                     MR. PULGRAM: I don't have time to
5
               address all of that right now, so I want to
6
               shift for a moment to New Millennium Shoe.
7
               We will come back to the customer campaign
8
               either tomorrow or when we have the rest of
9
               the documents about it.
10
               What is New Millenium Shoe?
          Q.
11
               It's a shoe store.
          Α.
12
               Store?
          Q.
13
          A.
               Correct.
14
          Q.
               One store?
15
               It was three retail stores. Two and a half retail
          Α.
16
      stores.
17
          Q.
               Where is it located?
18
               It's located -- it was located in Puerto Rico.
          Α.
19
               It's now one store?
          Q.
20
               It's actually now -- we've closed the retail
          Α.
21
      operations.
22
          Q.
               Is there any operation remaining?
23
               There's still -- there's still a legal entity.
          Α.
24
               There's a legal entity without operations?
          Q.
25
          Α.
               Correct. Without the retail stores.
```

1 COMMONWEALTH OF MASSACHUSETTS SUFFOLK, SS. 2 3 I, JAMES A. SCALLY, RMR, CRR, a Certified Shorthand Reporter and Notary Public duly commissioned and qualified in and for the Commonwealth of Massachusetts, do 4 hereby certify that there came before me on the 29th day of 5 May, 2008, at 9:16 a.m., the person hereinbefore named, DAVID V. WATKINS, who provided satisfactory evidence of 6 identification as prescribed by Executive Order 455 (03-13) issued by the Governor of the Commonwealth of 7 Massachusetts, was by me duly sworn to testify to the truth and nothing but the truth of his knowledge concerning the 8 matters in controversy in this cause; that he was thereupon examined upon his oath, and his examination reduced to 9 typewriting under my direction; and that this is a true record of the testimony given by the witness to the best of 10 my ability. I further certify that I am neither attorney or counsel for, nor related to or employed by, any 11 of the parties to the action in which this deposition is 12 taken, and further, that I am not a relative or employee of any attorney or counsel employed by the parties hereto or 13 financially interested in the action. 14 My Commission Expires: April 23, 2015 15 16 17 18 A. Scally, RMR, CRR 19 CSR/Notary Public 20 21 22 23 24 25

EXHIBIT 2 TO DECLARATION OF HENRY Z. CARBAJAL III

		Case 4:08-cv-01376-CW Document 202-	3 Filed 08/20	/2008	Page 2 of 18				
ST LLP LAW EQ	1 2 3 4 5 6 7 8 9 10 11 12 13	LAURENCE F. PULGRAM (CSB NO. 115163) pulgram@fenwick.com ALBERT L. SIEBER (CSB NO. 233482) mah@fenwick.com FENWICK & WEST LLP 555 California Street, 12th Floor San Francisco, CA 94104 Telephone: (415) 875-2300 Facsimile: (415) 281-1350 PATRICK E. PREMO (CSB NO. 184915) ppremo@fenwick.com HENRY Z. CARBAJAL III (CSB No. 237951) hcarbajal@fenwick.com DENNIS M. FAIGAL (CSB NO. 252829) dfaigal@fenwick.com FENWICK & WEST LLP Silicon Valley Center 801 California Street Mountain View, CA 94041 Telephone: (650) 988-8500 Facsimile: (650) 938-5200 Attorneys for Plaintiff SUCCESSFACTORS, INC.							
FENWICK & WEST LLP Attorneys at Law San Francisco	14	UNITED STAT	UNITED STATES DISTRICT COURT						
FEN	15 16	NORTHERN DIS	NORTHERN DISTRICT OF CALIFORNIA						
	17	OAKLAND DIVISION							
	18		Case No. CV 08-1376 CW						
	19	corporation, Plaintiff,	MANUAL FIL	ING NO	TICE				
	20		Date: Time:	Septemb 10:00 a.	per 3, 2008				
	21		Courtroom: Judge:	G, 15 th Floo	Floor ernard Zimmerman				
	22		Date of Filing:						
	2324		Trial Date:	May 11,	, 2009				
	2425		THE DECLARA	ATION O	F HENRY Z .				
	26	CARBAJAL IN SUPPORT OF REPI	LY IN SUPPORT OF MOTION TO COMPEL FURTHER INTERROGATORY ANSWERS AND						
	27	PROPER PRIVILEGE LOGS							
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MANUAL FILING NOTICE CASE NO. CV 08-1376 CW

MANUAL FILING NOTICE - 2 -CASE No. CV 08-1376 CW

EXHIBIT 3 TO DECLARATION OF HENRY Z. CARBAJAL III

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	27	PROPER PRIVILEGE LOGS						
	26	CARBAJAL IN SUPPORT OF PRODUCTION OF DOCUMEN	REPLY II	N SUPPORT	of Mo	TION TO COMPEL		
	25	RE: CONFIDENTIAL EXHIBITS 2	2-7 то тн	O THE DECLADATION OF HENDY 7				
	23 24	Defendants.	Tr	rial Date:	May 11	, 2009		
		corporation; and DOES 1-10, inclusive	Da		July 30, 2008			
	21 22	SOFTSCAPE, INC., a Delaware	Ju	ourtroom: dge:	G, 15 th Hon. Be	Floor ernard Zimmerman		
	20	v.	Ti	ate: me:	10:00 a			
	19	Plaintiff,		IANUAL FIL				
	18	SUCCESSFACTORS, INC., a Delawar corporation,		Case No. CV 08-1376 CW				
	17							
	16	OAKLAND DIVISION						
ń	15	NORTHERN DISTRICT OF CALIFORNIA						
DIN T NUMBER	14	UNITED	STATES I	DISTRICT CO	OURT			
SAN FRANCISCO	13	Attorneys for Plaintiff SUCCESSFACTORS, INC.						
	12	Facsimile: (650) 938-5200 Attorneys for Plaintiff						
	11	Mountain View, CA 94041 Telephone: (650) 988-8500						
	10	Silicon Valley Center 801 California Street						
	9	dfaigal@fenwick.com FENWICK & WEST LLP	,					
	8	hcarbajal@fenwick.com DENNIS M. FAIGAL (CSB NO. 2528	,					
	7	ppremo@fenwick.com HENRY Z. CARBAJAL III (CSB No.	ŕ					
	6	PATRICK E. PREMO (CSB NO. 1849	915)					
	4 5	San Francisco, CA 94104 Telephone: (415) 875-2300 Facsimile: (415) 281-1350						
	3	FENWICK & WEST LLP 555 California Street, 12th Floor						
	2	ALBERT L. SIEBER (CSB NO. 23348 lmah@fenwick.com	82)					
	1	LAURENCE F. PULGRAM (CSB NO lpulgram@fenwick.com	ŕ					

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CASE No. CV 08-1376 CW

MANUAL FILING NOTICE

EXHIBIT 4 TO DECLARATION OF HENRY Z. CARBAJAL III

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27	PROPER PRIVILEGE LOGS					
2526	CARBAJAL IN SUPPORT OF REP. PRODUCTION OF DOCUMENTS,	LY IN SUPPORT	of Mo	TION TO COMPEL		
	DE. COMPIDENTIAL EVIDENCE 2.7 m.	O THE DECT AD	A TIAN C	NE HENDY 7		
	Defendants.	Trial Date:	May 11	, 2009		
22	corporation; and DOES 1-10, inclusive,					
21	SOFTSCAPE, INC., a Delaware	Courtroom: Judge:		Floor ernard Zimmerman		
20	V.	Date: Time:	10:00 a			
19	Plaintiff,	MANUAL FIL	ING NO	OTICE		
18	SUCCESSFACTORS, INC., a Delaware corporation,	Case No. CV 0	Case No. CV 08-1376 CW			
17	OAKL	LAND DIVISION				
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14	LIMITED CTAT	rec Diempion o	OUDT			
13	Attorneys for Plaintiff SUCCESSFACTORS, INC.					
12	Facsimile: (650) 938-5200					
	Mountain View, CA 94041					
	Silicon Valley Center					
	dfaigal@fenwick.com					
	hcarbajal@fenwick.com	51)				
6	PATRICK E. PREMO (CSB NO. 184915) ppremo@fenwick.com					
5	Facsimile: (415) 281-1350					
4	San Francisco, CA 94104					
3	FENWICK & WEST LLP					
2	ALBERT L. SIEBER (CSB NO. 233482)					
1		163)				
	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25	Ipulgram@fenwick.com	Ipulgram@fenwick.com ALBERT L. SIEBER (CSB NO. 233482) Imah@fenwick.com FENWICK & WEST LLP 555 California Street, 12th Floor San Francisco, CA 94104 Telephone: (415) 875-2300 Facsimile: (415) 281-1350	Dulgram@fenwick.com		

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CASE No. CV 08-1376 CW

MANUAL FILING NOTICE

EXHIBIT 5 TO DECLARATION OF HENRY Z. CARBAJAL III

	C	ase 4:08-cv-01376-CW	Document 202-3	Filed 08/20/	/2008	Page 11 of 18		
EST LLP LLAW SCO	1 2 3 4 5 6 7 8 9 10 11 12 13	LAURENCE F. PULGRA pulgram@fenwick.com ALBERT L. SIEBER (CSI lmah@fenwick.com FENWICK & WEST LLP 555 California Street, 12th San Francisco, CA 94104 Telephone: (415) 875-230 Facsimile: (415) 281-135 PATRICK E. PREMO (CSI ppremo@fenwick.com HENRY Z. CARBAJAL II hcarbajal@fenwick.com DENNIS M. FAIGAL (CSI dfaigal@fenwick.com FENWICK & WEST LLP Silicon Valley Center 801 California Street Mountain View, CA 9404 Telephone: (650) 988-8 Facsimile: (650) 938-5 Attorneys for Plaintiff SUCCESSFACTORS, INC.	B NO. 233482) Floor 0 0 SB NO. 184915) II (CSB No. 237951) B NO. 252829)					
FENWICK & WEST LLP Attorneys at Law San Francisco	14	UNITED STATES DISTRICT COURT						
FEN	15		Λ					
	16		OAKLANI	AND DIVISION				
	17			1				
	18	SUCCESSFACTORS, INCcorporation,	,	Case No. CV 0				
	19	Plaintiff	-	MANUAL FIL	ING NO	OTICE		
	20	v.		Oate: Time:	10:00 a			
	21	SOFTSCAPE, INC., a Del		Courtroom: udge:	G, 15 th Hon. B	Floor ernard Zimmerman		
	22	corporation; and DOES 1-	10, inclusive,	Date of Filing:				
	23	Defenda		Trial Date:	May 11			
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	25		EXHIBITS 2-7 TO T					
	26	PRODUCTION OF	PPORT OF REPLY DOCUMENTS, FUR	IN SUPPORT RTHER INTE	OF IVIO	TORY ANSWERS AND		
	27	PROPER PRIVIL	EGE LOGS					
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MANUAL FILING NOTICE CASE NO. CV 08-1376 CW

FENWICK & WEST LLP
ATTORNEYS AT LAW
SAN FRANCISCO

Ехнівіт 6 то DECLARATION OF HENRY Z. CARBAJAL III

	C	ase 4:08-cv-01376-CW	Document 202-3	Filed 08/20/	/2008	Page 14 of 18	
	1 2 3 4 5 6 7 8 9 10 11 12	LAURENCE F. PULGRA pulgram@fenwick.com ALBERT L. SIEBER (CS. lmah@fenwick.com FENWICK & WEST LLP 555 California Street, 12th San Francisco, CA 94104 Telephone: (415) 875-230 Facsimile: (415) 281-135 PATRICK E. PREMO (CS. ppremo@fenwick.com HENRY Z. CARBAJAL I hcarbajal@fenwick.com DENNIS M. FAIGAL (CS. dfaigal@fenwick.com FENWICK & WEST LLP Silicon Valley Center 801 California Street Mountain View, CA 9404 Telephone: (650) 988-8 Facsimile: (650) 938-5 Attorneys for Plaintiff Character Carpana Laurence Carpana Laurence Carpana Carpa	B NO. 233482) Floor 0 0 SB NO. 184915) II (CSB No. 237951) SB NO. 252829)				
FENWICK & WEST LLP ATTORNEYS ATLAW SAN FRANCISCO	13 14 15 16 17	SuccessFactors, Inc.	NORTHERN DISTE	TES DISTRICT COURT STRICT OF CALIFORNIA AND DIVISION			
	18 19 20 21 22 23	SUCCESSFACTORS, INccorporation, Plaintiff v. SOFTSCAPE, INC., a Del corporation; and DOES 1- Defenda	aware 10, inclusive,	Case No. CV 08 MANUAL FIL Date: Time: Courtroom: Judge: Date of Filing: Trial Date:	Septem 10:00 a G, 15 th Hon. B	ober 3, 2008 a.m. Floor Floor Fernard Zimmerman 0, 2008	
	2425262728	CARBAJAL IN SU	F DOCUMENTS, FU	IN SUPPORT	OF MO	OF HENRY Z. OTION TO COMPEL TORY ANSWERS AND	

MANUAL FILING NOTICE CASE NO. CV 08-1376 CW

FENWICK & WEST LLP
ATTORNEYS AT LAW
SAN FRANCISCO

EXHIBIT 7 TO DECLARATION OF HENRY Z. CARBAJAL III

1 2	LAURENCE F. PULGRA lpulgram@fenwick.com	M (CCD NO. 11516)				
3 4 5 6 7 8 9 10 11 12	ALBERT L. SIEBER (CSIlmah@fenwick.com) FENWICK & WEST LLP 555 California Street, 12th San Francisco, CA 94104 Telephone: (415) 875-230 Facsimile: (415) 281-135 PATRICK E. PREMO (CSILIP PREMO) PENNIS M. FAIGAL (CSILIP PREMO) PENNIS M. FAIGAL (CSILIP PREMO) PENNIS M. FAIGAL (CSILIP PREMO) PENNICK & WEST LLP Silicon Valley Center 801 California Street Mountain View, CA 9404 Telephone: (650) 988-8 Facsimile: (650) 938-5 Attorneys for Plaintiff	B NO. 233482) Floor 0 0 SB NO. 184915) II (CSB No. 237951) B NO. 252829)				
14 15 16 17	UNITED STATES DISTRICT COURT NORTHERN DISTRICT OF CALIFORNIA OAKLAND DIVISION					
18 19 20 21 22 23 24 25 26 27	v. SOFTSCAPE, INC., a Del corporation; and DOES 1-Defenda RE: CONFIDENTIAL CARBAJAL IN SUPRODUCTION OF	aware 10, inclusive, ants. EXHIBITS 2-7 TO	MANUAL FIL Date: Time: Courtroom: Judge: Date of Filing: Trial Date:	Septem 10:00 a G, 15 th Hon. B July 30 May 11	DTICE aber 3, 2008 .m. Floor ernard Zimmerman , 2008 , 2009 DF HENRY Z. TION TO COMPEL	
1 1 1 1 1 1 1 2 2 2 2 2 2 2 2 2 2 2 2 2	5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26	San Francisco, CA 94104 Telephone: (415) 875-230 Facsimile: (415) 281-135 PATRICK E. PREMO (CS ppremo@fenwick.com HENRY Z. CARBAJAL II hcarbajal@fenwick.com DENNIS M. FAIGAL (CS dfaigal@fenwick.com FENWICK & WEST LLP Silicon Valley Center 801 California Street Mountain View, CA 9404 Telephone: (650) 988-8 Facsimile: (650) 938-5 Attorneys for Plaintiff SUCCESSFACTORS, INC. SUCCESSFACTORS, INC. SUCCESSFACTORS, INC. SUCCESSFACTORS, INC. RE: CONFIDENTIAL CARBAJAL IN SUPROPER PRIVILED RES CONFIDENTIAL CARBAJAL IN SUPROPER PRIVILED	San Francisco, CA 94104 Telephone: (415) 875-2300 Facsimile: (415) 281-1350 PATRICK E. PREMO (CSB NO. 184915) ppremo@fenwick.com HENRY Z. CARBAJAL III (CSB No. 237951) hcarbajal@fenwick.com DENNIS M. FAIGAL (CSB NO. 252829) dfaigal@fenwick.com FENWICK & WEST LLP Silicon Valley Center 801 California Street Mountain View, CA 94041 Telephone: (650) 988-8500 Facsimile: (650) 938-5200 Attorneys for Plaintiff SUCCESSFACTORS, INC. UNITED STATES NORTHERN DISTE OAKLAN SUCCESSFACTORS, INC., a Delaware corporation, Plaintiff, v. SOFTSCAPE, INC., a Delaware corporation; and DOES 1-10, inclusive, Defendants. RE: CONFIDENTIAL EXHIBITS 2-7 TO CARBAJAL IN SUPPORT OF REPLY PROPER PRIVILEGE LOGS	San Francisco, CA 94104 Telephone: (415) 875-2300 Facsimile: (415) 875-2300 Facsimile: (415) 281-1350 PATRICK E. PREMO (CSB NO. 184915) ppremo@fenwick.com HENRY Z. CARBAJAL III (CSB No. 237951) hcarbajal@fenwick.com DENNIS M. FAIGAL (CSB NO. 252829) dfaigal@fenwick.com FENWICK & WEST LLP Silicon Valley Center 801 California Street Mountain View, CA 94041 Telephone: (650) 988-8500 Facsimile: (650) 938-5200 Attorneys for Plaintiff SUCCESSFACTORS, INC. UNITED STATES DISTRICT CO NORTHERN DISTRICT OF CALII OAKLAND DIVISION SUCCESSFACTORS, INC., a Delaware corporation, Plaintiff, v. SOFTSCAPE, INC., a Delaware corporation; and DOES 1-10, inclusive, Date: Time: Courtroom: Judge: Date of Filing: Trial Date: PROPER PRIVILEGE LOGS	San Francisco, CA 94104 Telephone: (415) 875-2300 Facsimile: (415) 281-1350 PATRICK E. PREMO (CSB NO. 184915) ppremo@fenwick.com HENRY Z. CARBAJAL III (CSB No. 237951) hearbajal@fenwick.com DENIS M. FAIGAL (CSB NO. 252829) dfaigal@fenwick.com FENWICK & WEST LLP Silicon Valley Center 801 California Street Mountain View, CA 94041 Telephone: (650) 988-8500 Facsimile: (650) 938-5200 Attorneys for Plaintiff SuccessFactors, Inc. UNITED STATES DISTRICT COURT NORTHERN DISTRICT OF CALIFORNIA OAKLAND DIVISION SUCCESSFACTORS, INC., a Delaware corporation, Plaintiff, v. SOFTSCAPE, INC., a Delaware corporation; and DOES 1-10, inclusive, Defendants. RE: Confidential Exhibits 2-7 to the Declaration of Carbajal in Support of Reply in Support of Mo PRODUCTION Of DOCUMENTS, FURTHER INTERROGAL PROPER PRIVILEGE LOGS	

MANUAL FILING NOTICE CASE NO. CV 08-1376 CW

FENWICK & WEST LLP
ATTORNEYS AT LAW
SAN FRANCISCO

Ехнівіт 8 то DECLARATION OF HENRY Z. CARBAJAL III

IN THE UNITED STATES DISTRICT COURT FOR THE DISTRICT OF PUERTO RICO

SUCCESSFACTORS, INC.,

Plaintiffs,

v.

CIVIL NO. 08-00155 (FAB)

SOFTSCAPE, INC., and DOES 1-10, inclusive,

Defendants.

NOTICE OF APPEARANCE AND MOTION FOR AN EXTENSION OF TIME TO THE HONORABLE COURT:

COMES NOW third-party New Millenium Shoe ("NMS") and through the undersigned attorney very respectfully states and prays:

1. Third-party NMS has retained undersigned counsel to represent it in the captioned matter. It is respectfully requested that notice be taken of the undersigned's appearance and that all documents, papers and pleadings be served at the address below:

Luis F. del Valle-Emmanuelli P.O. Box 79897 Carolina, Puerto Rico 00984-9897 Tel 787.791.1818 Fax 787.791.4260 dvelawoffices@onelinkpr.net

2. Undersigned counsel will jointly represent NMS in the captioned matter with:

Luis F. Juarbe-Jiménez
Báez & Juarbe
618 Barbosa Avenue
Barbosa Building, Suite 103
Hato Rey, Puerto Rico 00918
Tel 787.758.8029
Fax 787.754.0109
lfjuarbe@baez&juarbe.com

3. NMS is the target of a motion filed by SuccessFactors, Inc., on August 11, 2008 (docket entry 1), seeking to compel NMS to produce a myriad of documents. The opposition

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response is due by August 27, 2008.

4. NMS respectfully requests an extension of time of ten (10) days so the

undersigned may have sufficient time to fully review the matter and be in a position to draft a

response brief on its behalf. NMS respectfully submits that the extension of time requested will

not cause prejudice or unduly delay these proceedings, and will allow the third-party's counsel to

become acquainted with the issues.

WHEREFORE, third-party New Millenium Shoe very respectfully requests that notice

be taken of the appearance of both their counsel and further requests that an extension of ten (10)

days, or until September 4, 2008, be granted to file an opposition to SuccessFactors, Inc.'s

motion to compel (docket entry 1).

I HEREBY CERTIFY that on August 20, 2008, I electronically filed the foregoing with the Clerk of the Court using the CM/ECF system, which will send notification of such filing to

Roberto A. Cámara-Fuertes, Fiddler, González & Rodríguez, P.O. Box 363507, San Juan,

Puerto Rico 00936-3507 and all CM/ECF participants in the case.

RESPECTFULLY SUBMITTED.

In San Juan, Puerto Rico this 20th day of August, 2008.

DEL VALLE-EMMANUELLI LAW OFFICES

P.O. Box 79897

Carolina, Puerto Rico 00984-9897

Tel. 787.791.1818

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S/Luis F. del Valle

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